



Edgar Campa-Palafx serves as the Vice President, Business Development for the Economic Development Commission of Florida's Space Coast. He joined the organization in August 2020 as Director, Business Development. In his current role, he is responsible for developing and implementing a countywide business development program, seeking to both recruit and help existing businesses grow. Edgar serves as a key liaison with partners and clients to market and expand economic development opportunities for the Space Coast.

With more than two decades of experience in the field, Edgar has worked with economic development organizations across jurisdictional levels, including public-private partnerships, and county and municipal entities in the states of Arizona, Texas, and Florida. Throughout his career, Edgar has immersed himself in virtually every facet of the economic development profession, including economic research, business attraction, retention and expansion, community relations, incentive policy, and supplier, industrial, and entrepreneurial development initiatives.

Prior to joining the EDC team, Edgar gained extensive experience in economic development through a variety of roles. He served as Economic Development Coordinator for Alachua County in Gainesville, Florida; Senior Economic Development Specialist for the City of El Paso in El Paso, Texas; and Business Development Specialist with Tucson Regional Economic Opportunities in Tucson, Arizona.

Edgar is actively involved in a range of professional, civic, and community organizations. He serves on the boards of the Florida Economic Development Council (FEDC) and the National Space Club Florida Committee. He is also a committee member of the City of Melbourne Economic Enhancement District Advisory Board and the Orlando Health Community Engagement Council. In addition, he serves on the advisory boards of the French American Business Council of Orlando & Space Coast (FABCO) and the UCF Burnett Honors College Dean's Advisory Board.

Edgar earned a Bachelor of Science in Business Administration with a double major in Business Economics and Entrepreneurship from the University of Arizona. He also completed courses in business and economics at the Universitat Pompeu Fabra in Barcelona, Spain.

Dedicated to lifelong learning, Edgar has earned several professional industry certifications, including the Certified Economic Developer (CEcD) from the International Economic Development Council (IEDC), the Master Economic Development Practitioner (MEDP) from the Advanced Economic Development Leadership (AEDL) program—a collaboration among Clemson University, Texas Christian University, the University of Southern Mississippi, and the University of New Mexico—and a Business Incubation Management (BIM) certificate from the International Business Innovation Association (InBIA).