



Edgar serves as Vice President, Business Development for the Economic Development Commission of Florida's Space Coast. He joined the organization in August 2020 as Director, Business Development. In this role, Edgar is responsible for the development and implementation of a county-wide Business Development program, seeking to both recruit and help existing ones to grow. He works as a key liaison with partners and clients to market and expand economic development opportunities for the Space Coast.

Edgar's professional experience has been centered in the economic development field, with over 14 years of experience working with public-private, county, and municipal economic development organizations in Florida, Texas and Arizona. During his career, Edgar has had the opportunity to engage in almost every aspect of the profession, including economic research; incentives policy; business attraction, retention and expansion; and supplier, industrial, and entrepreneurial development.

Prior to joining the EDC team, Edgar served in different capacities in the industry, including working as Economic Development Coordinator with Alachua County, Florida; Senior Economic Development Specialist with City of El Paso, Texas; and, Business Development Specialist with Tucson Regional Economic Opportunities in Tucson, Arizona.

Edgar earned a Bachelor of Science degree in Business Administration, double major in Business Economics and Entrepreneurship from the University of Arizona. He also attended the University Pompeu Fabra in Barcelona, Spain where he completed courses in business and economics.

Edgar holds a Certified Economic Developer (CEcD) designation from the International Economic Development Council (IEDC); a Master Economic Development Practitioner (MEDP) designation from the Advanced Economic Development Leadership (AEDL) program offered by a consortium of public universities (Clemson University, Texas Christian University, the University of Southern Mississippi, and the University of New Mexico); and a Business Incubation Management (BIM) certificate from the International Business Innovation Association (InBIA).