

BOARD OF DIRECTORS MEETING

August 5, 2020

4:00 PM

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EDC STRATEGIC VISION: *FOCUS AREAS*



BUSINESS ENVIRONMENT

Cultivate a business-friendly environment and advocate for pro-business policies and programs.



BUSINESS DEVELOPMENT

Create positive economic impact by attracting and retaining investment within targeted industries.



INNOVATION

Build an eco-system supportive of innovation and entrepreneurship connecting academic, corporate and financial resources.



WORKFORCE

Support and promote a qualified workforce meeting current and future industry needs through targeted programs and initiatives.



COMMUNITY OF CHOICE

Distinguish Florida's Space Coast as the place to live and work partnering with organizations to define, develop and market community assets.





EDC BOARD OF DIRECTORS MEETING – AUGUST 5, 2020

FOCUS AREA	AGENDA ITEM	VOTE	PRESENTED BY
	Welcome		Joe Mayer, <i>Chair</i>
	Call Meeting to Order		
	Welcome New Members		
	Board Members in the News		
	OPERATIONS		
	Approval of February Minutes	✓	Joe Mayer
	Approval of June and YTD Financials	✓	Bart Gaetjens, <i>Treasurer</i>
	FY 20-21 Proposed Budget	✓	
	CHAIR'S REPORT		
	Executive Committee Meeting Actions - MASC Dues Structure - Investor Feasibility Study Update		Joe Mayer
	FY 20/21 Slate of Officers	✓	
	FY 20/21 Ex-Officio Appointments	✓	
	Board and Executive Committee Election Results		
	Management Metrics		
	PRESIDENT'S REPORT		
BUSINESS ENVIRONMENT	COVID-19 Impact and Recovery		Lynda Weatherman, <i>President & CEO</i>
BUSINESS DEVELOPMENT	U.S. Space Force, Space Command Pursuit Update		
	OTHER		
	EDC Educator of the Year Award Nominations		Joe Mayer
	Upcoming Events		
	Open Discussion		
	ADJOURNMENT		

The **EDC Conflict of Interest Disclosure Policy** requires board members who may have an actual, or possible, financial conflict of interest with an item listed on the agenda to **disclose such conflict prior to discussion or vote** on said item. Your disclosure of a conflict will be reflected in the minutes for the meeting.



FY 19/20 BOARD & INVESTOR ACTIVITY

NEW BOARD MEMBERS

Leadership Level:

- Bill Guyan, Senior Vice President /General Manager, Leonardo DRS

Board of Advisor Level:

- Brett Strassel, Vice President Operations-Commercial Division, Hedrick Brothers Construction

Corporate Level:

- Rich Grey, Retail and Food & Beverage Manager, Delaware North Companies Parks & Resorts at KSC, Inc.

Chairman's Level:

- Walter Jackim, Program Director, Data Computer Corporation
- Gary Prus, COO, Parametric Solutions, Inc.
- Summit Shah, Vice President, Southeast Petro Distributors

Appointees:

Ex-Officio

- Andrew Pickett, Trial Attorney, Andrew Pickett Law, PLLC, Lead Brevard 4 Under 40

Chamber of Commerce

- Jessica Moore, Business Development, 142 Productions, Greater Palm Bay Chamber of Commerce

NEW INVESTORS

Board of Advisor Level:

- Hedrick Brothers Construction

Chairman's Level:

- Data Computer Corporation
- Parametric Solutions, Inc.
- Southeast Petro Distributors

Ambassador Level:

- 3SPACE Inc
- Southern States Toyotalift

Patron Level:

- Abraham Associates Inc
- Audit Associates LLC



FY 19/20 BOARD & INVESTOR ACTIVITY

RENEWED INVESTORS

Leadership Level:

- Orlando Melbourne International Airport

Board of Advisor Level:

- Caliburn International
- City of Melbourne
- Florida Power & Light Company

Corporate Level:

- BRPH
- Canaveral Port Authority
- Collins Aerospace
- Delaware North Companies Parks & Resorts
- Florida Today Communications
- Northrop Grumman Corporation
- PNC Bank

Chairman's Level:

- AT&T Florida, Inc.
- Bank of America/Merrill Lynch
- Call One, Inc. & Hello Direct, Inc.
- CenterState Bank
- Certified General Contractors, Inc.
- Charter Communications/Spectrum
- City of Cocoa.
- Eastern Florida State College
- FirstWave Financial
- Florida City Gas
- Florida Institute of Technology.
- Keiser University
- MEC Contractors Engineers
- Palm Point Behavioral Health
- Ron Jon Surf Shop
- Rossway Swan Tierney Barry Lacey & Oliver
- Space Exploration Technologies, Inc
- W + J Construction Corporation



FY 19/20 BOARD & INVESTOR ACTIVITY

RENEWED INVESTORS, continued

Ambassador Level:

- Crest Cleaners & Laundry
- Dale Sorensen Real Estate Brevard LLC
- Deardoff Automotive Group
- Dreyer & Associates Real Estate Group
- Guardian Manufacturing, Inc.
- Henderson Southeast Corporation
- Lightle, Beckner & Robison Inc.
- Seacoast Bank
- Spherion Staffing
- Strategy First LLC
- The Ullian Realty Corporation
- Welsh Companies



BOARD MEMBERS IN THE NEWS

Joe Mayer, EDC Chair, was featured in *SpaceCoast Business* magazine's *Up Close* profile discussing his career with Lockheed Martin as the Director, Government Relations - Florida and the company's extensive economic impact on the Space Coast.

Joe Mayer, EDC Chair, was nominated to serve on the Board of Directors for Visit Florida. Mayer will represent the Space Tourism industry. Visit Florida is the state's official tourism marketing corporation and Florida's official source for travel planning to visitors worldwide.

Lockheed Martin (Joe Mayer) announced the remodeling of the 58,000 square-foot U.S. Astronaut Hall of Fame in Titusville. This building will house the assembly of its Orion spacecraft, the capsule for NASA's upcoming moon missions.

Orlando Melbourne International Airport (Mark Busalacchi) announced its new program, *MLB's Game Plan: A Safe and Strategic Response to COVID-19*, which provides a safe and healthy environment for all passengers and employees. The program includes impactful changes throughout the terminal and a new interactive website www.FlyMLBsafely.com.

Bart Gaetjens, EDC Treasurer, Area External Affairs Manager at Florida Power & Light Co. was named LEAD Brevard's *2020 Leadership Brevard Distinguished Leadership Alumni*. Gaetjens is a *2016 Leadership Brevard* graduate. The award recognizes his leadership capacities displayed across more than twenty community organizations.

L3Harris Technologies (David Kornick) is continuing to expand its Space Coast operations in the aerospace and defense technology sector, despite the challenges of the COVID-19 pandemic. The Melbourne-based company is one year into a company merger worth \$33.5 billion that brought together the former Harris Corp. and L3 Technologies Inc.

Collins Aerospace (Lisa Steffen) received the *Women in the Workplace Champion Award* from weVENTURE during its *2020 Women Who Rock Awards*. The awards celebrate companies and individuals who prioritize diversity in leadership ranks. Collins Aerospace was nominated by the EDC because 45% of its local manufacturing workforce is female – well above the industry average of 29%.

Florida Institute of Technology (Capt. Winston Scott) manufactured face shields using its 3D printers at the Center for Advanced Manufacturing and Innovative Design. Members of the college's staff delivered face shields to organizations and communities across the Space Coast.



BOARD MEMBERS IN THE NEWS, continued

Regions Bank (Valia Rich) was featured in *Brevard Business News* for its role in assisting small businesses throughout Brevard with securing a Paycheck Protection Program (PPP) loan. Nationwide, Regions Bank will have saved or help support more than 600,000 jobs in the communities it serves.

The Viera Company (Todd Pokrywa) placed fifth in Florida and 13th in the nation in the mid-year results of the *Top-Selling Master-Planned Communities (MPCs)* survey. The MPCs is a national survey conducted by RCLCO Real Estate Advisors for the past 26 years. Viera's ranking is a significant leap from its ranking of 25th for the same period last year. Since last year, Viera has had a 41% increase in sales.

Melbourne Regional Chamber of East Central Florida (Todd Pokrywa) received the U.S. Chamber of Commerce's 5-Star Accreditation for positive economic impact on the Space Coast. The accreditation was earned through a review of the chamber's organizational procedures, effective advocacy efforts, and valuable programs.





MINUTES

February 5, 2020

BOARD MEMBERS PRESENT:

<i>FIRST</i>	<i>LAST</i>	<i>REPRESENTING</i>
Kristin	Bakke	LEAD Brevard
Courtney	Barker	City of Satellite Beach
Kevin	Barry	Rossway Swan Tierney Barry & Oliver, P.L.
Charles	Berry	TotalCareIT
Leah	Blackmore	Courtyard by Marriott - Melbourne West
Jean Ann	Bowman	Delaware North Companies Parks & Resorts at KSC, Inc.
Julie	Braga	Residence Inn by Marriott Melbourne
Thomas	Brandon	Brandon Development Enterprises, Inc.
Linda	Brandt	Brandt Ronat + Company
Colleen	Browne	Keiser University
Mark	Busalacchi	Orlando Melbourne International Airport
Holly	Carver	Brevard County Commissioner District 1
Daniel	Ciuro	Edward Jones Investments & SCDA Chair
Bill	Davis	IM Solutions, Inc.
Cindy	Dittmer	City of Melbourne
Dr. Stephany	Eley	Christian Care Ministry
Daniel	Evans	At-Large Representative of All Investors
Bart	Gaetjens	Florida Power & Light Company
Melissa	Goldman	Space Coast Association of Realtors
Deborah	Goode	Carr, Riggs and Ingram CPAs and Advisors
Kirk	Hall	Sentry View Systems
Gail	Hart	Caliburn International, LLC
Debbie	Harvey	Ron Jon Surf Shop
Phillip	Hayes	Berman Hopkins Wright & LaHam, CPAs and Associates, LLP
Gordy	Houser	Lockheed Martin Space
Hon. Kristine	Isnardi	Brevard County Board of County Commissioners
Neal	Johnson	U.S. Bank and AVT Council Chair
Joan	Junkala	City of Palm Bay
Hon. Wayne	Justice, RADM, USCG, Ret.	Canaveral Port Authority
Brian	Lightle	At-Large Representative of All Investors
Thomas	Mahle	Palm Point Behavioral Health



MINUTES

February 5, 2020

BOARD MEMBERS PRESENT (continued):

<i>FIRST</i>	<i>LAST</i>	<i>REPRESENTING</i>
Ben	Malik	CenterState Bank
Lesley-Anne	Marks	GrayRobinson, P.A.
Joe	Mayer	Lockheed Martin Space
Dawn	Mays	Call One, Inc. & Hello Direct, Inc.
Jason	Miller	Bank of America/Merrill Lynch
Micah	Nix	Brevard County Commission, D2
Craig	Olson	Thales USA Group
Daniel	Pierron	Widerman Malek, PL
Todd	Pokrywa	The Viera Company & Melbourne Regional Chamber of Commerce
Travis	Proctor	Artemis, Inc.
Kimberly	Rezanka	Cantwell & Goldman P.A.
Stanley	Roland	Turner Construction Group
Wendy	Romeu	Alluvionic, Inc.
Gilbert	Russell	At-Large Representative of All Investors
Jack	Ryals	Orlando Melbourne International Airport
Robert	Salonen	Greater Palm Bay Chamber of Commerce
Leah	Selig	Space Coast Association of REALTORS
Lynn	Smith	Parrish Healthcare
Julie	Song	EDC Officer
Scott	Sorensen	Sorensen Moving & Storage
Linda	Stout	SunTrust Bank, Inc.
Matthew	Susin	CPT Council Chair
Rich	Sutter	Brevard County Commission, D5
Christine	Thompson	At-Large Representative of All Investors
Esteban	Valentin	Tsunami Tsolutions
Abram	Walton	EDC Innovation Council, Chair
Bradley	White	WhiteBird & Government Relations Council, Chair
Lisa	Wilder	PNC Bank
Bill	Williams	A Cut Above Video Productions, Inc.
Eric	Wright	Space Coast Magazines
Laura	Young	Dean Mead



MINUTES

February 5, 2020

EX-OFFICIO'S PRESENT:

<i>FIRST</i>	<i>LAST</i>	<i>REPRESENTING</i>
Ann	Conroy-Baiter	Junior Achievement of the Space Coast
Peter	Cranis	Space Coast Office of Tourism
Frank	DiBello	Space Florida
Tom	Eye	Col. Brande Walton, Vice Commander 45th Space Wing
Robert	Rains	United Way of Brevard

STAFF PRESENT:

Brian Baluta
Cammie Goode
Kathie Heisey
Elizabeth Huy
Brandi Kemper

Sarah Levanti
Trudy McCarthy
Brianna Owens
Sheila Poland
Lynda Weatherman



MINUTES

February 5, 2020

CALL TO ORDER:

Joe Mayer, Chair Elect, called the meeting to order at 4:02 p.m. He acknowledged the elected officials that were present and thanked them for their support of the EDC.

Self- Introductions were followed by an introduction of new board members and new and upgraded investors. Joe also acknowledged our Board Members in the News. Information was provided in on-line board package.

Sponsor Recognition:

Gold Sponsor: Sentry View Systems

Silver Sponsor: ITI Engineering

OPERATIONS:

- Joe Mayer requested a motion for approval of the December minutes. Kirk Hall moved to approve the Minutes; Neal Johnson seconded; the Minutes passed without objection.
- Joe Mayer reported on the December financials. Gil Russel moved to approve; Neal Johnson seconded; the motion passed without objection.

CHAIR'S REPORT:

- Legislative Days in Tallahassee
 - EDC staff participated in two key legislative community events in Tallahassee:
 - Brevard Day and Brevard 4 Chambers Fly-In on January 21
 - Florida Space Day, January 21-22
- Annual Report
 - This year's Annual Report was distributed and reviewed.
- Management Metrics
 - Management metrics covering the start of fiscal year 2019/2020, to January 31 were reviewed.
 - The reporting system has been streamlined to give more clarity to our board on organizational goals, and provide staff the tools necessary to monitor, meet or exceed our goals.



MINUTES

February 5, 2020

CHAIR'S REPORT: (continued)

- New Finance Chair – Collen Brown was presented for the position of Finance Chair. Neal Johnson made a motion to approve, Commissioner Isnardi seconded. Motion passed.

PRESIDENT'S REPORT:

- Air Force Chief of Staff Briefing/Space Force
 - Lynda updated members on her recent meetings in Washington DC with Air Force leaders. The meetings focused on the new branch of military, the United States Space Force.
- Project Updates – Business Development
 - The EDC is currently on the shortlist for 3 projects.
 - An announcement is anticipated to be made for one of the projects within the next month.

COUNCIL REPORTS:

Industry Council

- Julie Song, Chair, Industry Council, gave an update on upcoming MASC events

Space Coast Defense Alliance

- Daniel Ciuro, Space Coast Defense Alliance Chair, reported
 - Patrick AFV Base became Patrick Space Force Base with the official creation of the United States Space Force
 - 45th Space Wing is hosting a Commercial Solutions Opening Pitch Day with a goal to partner with local companies that are developing new technology solutions
 - STARBASE Academy – EDC was able to secure a \$5,000 grant to support this program by providing transportation for 5th grade students to attend.



MINUTES

February 5, 2020

SPECIAL PRESENTATION:

- o L3 Harris Technologies, Ed Zoiss, President, Space & Airborne Systems presented on the recent merger of L3 and Harris Technologies and future growth plans. He thanked the business community and the EDC for their support over the years and to secure the headquarters in Brevard.

UPCOMING EVENTS:

Next Board Meeting April 1, 2020 – Space Coast Association of Realtors

With no further business, the meeting adjourned at 5:21 p.m.

Respectfully submitted,
Sheila Poland



FINANCIALS

Balance Sheet
June 30, 2020

	<u>Jun 30, 20</u>
ASSETS	
Current Assets	
Checking/Savings	
1090 · Restricted Cash	\$ 458,425
1050 · Contra Acct - Cash	\$ (458,425)
1051 · SunTrust - Designated Reserves	\$ 199,200
1056 · Wells Fargo Checking Public	\$ 280,933
1058 · TD Bank Designated Reserves	\$ 207,934
1058.2 · TD Bank - State Grant	\$ 598,793
1059 · CenterState Bank	\$ 400,676
1075 · Petty Cash	\$ 300
Total Checking/Savings	<u>\$ 1,687,836</u>
Accounts Receivable	
1200 · Accounts Receivable	\$ 210,695
Total Accounts Receivable	<u>\$ 210,695</u>
Other Current Assets	
1300 · Other current assets	\$ 7,000
1100 · Allowance for doubtful accounts	\$ (8,900)
1250 · Security Deposits	\$ 10,128
1260 · Prepaid Expenses	\$ 9,239
1499 · Undeposited Funds/In Transit	\$ 106,500
Total Other Current Assets	<u>\$ 123,967</u>
Total Current Assets	<u>\$ 2,022,499</u>
Fixed Assets	
1645 · Equipment	\$ 56,209
1650 · Accumulated Depr. Equipment	\$ (55,555)
1655 · Furniture and Fixtures	\$ 20,057
1660 · Accum Depr. Furniture & Fixture	\$ (18,122)
1665 · Leasehold Improvements	\$ 34,987
1670 · Accum Depr. Leasehold Improve	\$ (8,747)
1675 · Intangibles and Software	\$ 24,413
1680 · Accum. Amortization Intangibles	\$ (24,413)
Total Fixed Assets	<u>\$ 28,829</u>
TOTAL ASSETS	<u><u>\$ 2,051,328</u></u>



FINANCIALS

Balance Sheet
June 30, 2020

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Accounts Payable

2000 · Accounts Payable \$ (1,862)

Total Accounts Payable \$ (1,862)

Credit Cards

2300 · Wells Fargo Credit Card \$ 21

Total Credit Cards \$ 21

Other Current Liabilities

2004 · Payroll Liabilities \$ (7,209)

2013 · Accrued Vacation \$ 64,480

2014 · Accrued Sick Leave \$ 43,739

2018 · Deferred Revenue \$ 458,425

2020 · Deferred Rent \$ 10,626

Total Other Current Liabilities \$ 570,061

Total Current Liabilities \$ 568,219

Total Liabilities \$ 568,219

Equity

3900 · Fund Balance \$ 1,436,677

Net Income \$ 46,432

Total Equity \$ 1,483,109

TOTAL LIABILITIES & EQUITY \$ 2,051,328



FINANCIALS

Profit Loss Budget Performance
June 30, 2020

	<u>Jun 20</u>	<u>Budget</u>	<u>Oct '19 - Jun 20</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense					
Income					
4800 · Other Income	\$ -	\$ -	\$ 747	\$ 750	\$ 750
4000 · Investor	\$ 152,927	\$ 2,577	\$ 460,050	\$ 433,881	\$ 565,000
4020 · EDC -Meetings/Functions	\$ -	\$ 795	\$ 37,449	\$ 30,893	\$ 40,000
4200 · County Contract	\$ -	\$ -	\$ 1,050,038	\$ 1,050,038	\$ 1,400,050
4250 · Program Sponsorships	\$ 500	\$ 3,500	\$ 22,950	\$ 18,200	\$ 26,200
4300 · Grants	\$ -	\$ 5,500	\$ 192,070	\$ 70,000	\$ 964,543
4600 · Interest Earned	\$ 192	\$ 430	\$ 3,587	\$ 3,711	\$ 5,000
Total Income	<u>\$ 153,619</u>	<u>\$ 12,802</u>	<u>\$ 1,766,891</u>	<u>\$ 1,607,473</u>	<u>\$ 3,001,543</u>
Gross Profit	\$ 153,619	\$ 12,802	\$ 1,766,891	\$ 1,607,473	\$ 3,001,543
Expense					
6000 · Marketing, Commun. & Coalition	\$ 59,656	\$ 17,117	\$ 230,751	\$ 200,590	\$ 273,850
6260 · Grants Expenses	\$ 27,814	\$ 26,500	\$ 250,110	\$ 232,623	\$ 910,448
7000 · Facilities & Occupancy	\$ 10,570	\$ 10,535	\$ 83,133	\$ 91,474	\$ 125,050
7100 · General Administration	\$ 8,867	\$ 8,933	\$ 46,563	\$ 48,786	\$ 75,000
8000 · Personnel	\$ 121,678	\$ 118,338	\$ 1,017,219	\$ 1,011,938	\$ 1,459,947
8800 · Professional Services	\$ 6,088	\$ 8,262	\$ 79,244	\$ 83,064	\$ 130,000
8900 · Depreciation	\$ 604	\$ 1,812	\$ 5,437	\$ 5,436	\$ 7,248
8950 · Bad Debt Expense.	\$ 8,000	\$ -	\$ 8,000	\$ 16,000	\$ 20,000
8970 · Interest Expense	\$ -	\$ -	\$ 2	\$ -	\$ -
Total Expense	<u>\$ 243,277</u>	<u>\$ 191,497</u>	<u>\$ 1,720,459</u>	<u>\$ 1,689,911</u>	<u>\$ 3,001,543</u>
Net Ordinary Income	<u>\$ (89,658)</u>	<u>\$ (178,695)</u>	<u>\$ 46,432</u>	<u>\$ (82,438)</u>	<u>\$ -</u>



FY 20/21 PROPOSED BUDGET

	Current Budget	Proposed	Variance
Ordinary Income/Expense			
Income			
4800 · Other Income	\$ 750	\$ -	\$ (750)
4000 · Investor	\$ 565,000	\$ 600,000	\$ 35,000
4020 · EDC -Meetings/Functions	\$ 40,000	\$ 40,000	\$ -
4200 · County Contract	\$ 1,400,050	\$ 1,400,050	\$ -
4250 · Program Sponsorships	\$ 26,200	\$ 40,000	\$ 13,800
4300 · Grants	\$ 964,543	\$ 965,000	\$ 457
4600 · Interest Earned	\$ 5,000	\$ 5,000	\$ -
Total Income	\$ 3,001,543	\$ 3,050,050	\$ 48,507
Expense			
6000 · Marketing, Commun. & Coalition	\$ 273,850	\$ 324,300	\$ 50,450
6260 · Grants Expenses	\$ 910,448	\$ 921,000	\$ 10,552
7000 · Facilities & Occupancy	\$ 125,050	\$ 130,000	\$ 4,950
7100 · General Administration	\$ 75,000	\$ 70,000	\$ (5,000)
8000 · Personnel	\$ 1,459,947	\$ 1,441,250	\$ (18,697)
8800 · Professional Services	\$ 130,000	\$ 130,000	\$ -
8900 · Depreciation	\$ 7,248	\$ 8,500	\$ 1,252
8950 · Bad Debt Expense.	\$ 20,000	\$ 25,000	\$ 5,000
Total Expense	\$ 3,001,543	\$ 3,050,050	\$ 48,507
Net Ordinary Income	\$ 0	\$ -	\$ (0)



FY 20/21 MASC Dues Structure

Dues Structure – Proposal:

<i>Due Structure – Manufacturers Association of Florida's Space Coast (MASC)</i>		
<i>Manufacturer Annual Dues</i>	<i>Non-Manufacturer Annual Dues</i>	<i>Annual Sponsorship Opportunities</i>
<i>EDC Investor:</i> Complimentary	<i>EDC Ambassador Level and Above:</i> \$250	<i>Program Sponsor</i> - \$7500 (Open) <i>Seminar Series</i> - \$5000 (FPL) <i>Newsletter Sponsor</i> - \$1,250 (EFI) <i>MASC Event Sponsor</i> - \$250-\$1000
<i>Non-EDC Investor:</i> 1 – 99 Employees: \$250 100 – 499 Employees: \$500 500+ Employees: \$1,000	<i>Non-EDC Investor:</i> Not eligible	



UPCOMING EVENTS/MEETINGS

MASC Webinar

Duty Preference & Free Trade Agreements for Exporters, August 11, 1:00 PM

Online

GoToMeetings

MASC

5th Annual State of Manufacturing Event, September 16, 4:00 PM

Location forthcoming

Annual Meeting, October 28, 5:30 PM

Location forthcoming

FY 20/21 BOARD OF DIRECTORS SCHEDULE

Meetings begin at 4:00 p.m.

December 2, 2020

Space Coast Association of REALTORS

2950 Pineda Plaza Way

Melbourne, FL 32940

February 3, 2021

Location TBD

April 7, 2021

Location TBD

June 2, 2021

The Tides at PAFB

1001 N. Hwy. A1A

Patrick AFB, FL 32925

August 4, 2021

Location TBD

Written notice is required to the EDC if you are unable to attend a meeting.



FY 20 / 21 SLATE OF OFFICERS

Ms. Julie Song

President

Florida Business & Manufacturing Solutions, Inc.

Chair

Mr. Bart Gaetjens

Area External Affairs Manager

Florida Power & Light Company

Chair-Elect

Mr. Kirk Hall

Chief Executive Officer/Chief Financial Officer

Sentry View Systems

Treasurer & Secretary

Mr. Joe Mayer

Director, Government Relations - Florida

Lockheed Martin Space

Immediate Past Chair



FY 20 / 21 EX-OFFICIO APPOINTMENTS

45th Space Wing

Vice Commander

920th Rescue Wing

Wing Commander

Brevard Cultural Alliance

Executive Director

Brevard Public Schools

Superintendent

Junior Achievement of the Space Coast

President

LEAD Brevard

"4 Under 40"

NASA

Deputy Director

NOTU, US Navy,

Commanding Officer

North Brevard Economic Development Zone

Representative TBD

Space Florida

President

Florida's Space Coast Office of Tourism

Executive Director

United Way of Brevard

President



EDC BOARD ELECTIONS

October 1, 2020 to September 30, 2022

Executive Committee: Corporate Level Representatives

- **Mr. Brian Curtin**, President & CEO, BRPH Architects Engineers
- **Ms. Debbie Goode**, Partner, Carr, Riggs and Ingram CPAs and Advisors
- **Hon. Wayne Justice, RADM, USCG, (ret.)**, Port Commissioner District 3, Canaveral Port Authority
- **Mr. Emmanuel Tormes**, Senior Manager Government Operations, The Boeing Company

Executive Committee: Chairman's Level Representative:

- **Mr. Travis Proctor**, CEO, Artemis IT, Inc.

Executive Committee: At-Large Representatives:

- **Mr. Daniel Ciuro**, Financial Advisor, Edward Jones Investments
- **Mr. Brian Lightle**, President, Lightle Beckner Robison, Inc.
- **Mr. Gilbert Russell**, Vice President / Commercial Banker, Seacoast Bank

Board of Directors: At-Large Representatives:

- **Mr. Daniel Ciuro**, Financial Advisor, Edward Jones Investments
- **Mr. Dan Evans**, President, Evans Butler Realty. Inc
- **Mr. Brian Lightle**, President, Lightle Beckner Robison, Inc.
- **Dr. Jonathan Reed**, President, Strategy First LLC
- **Mr. Gilbert Russell**, VP / Senior Small Business Banker, Seacoast Bank
- **Ms. Mary Watkins**, VP, Business Development Officer, Sunrise Bank



EDUCATOR OF THE YEAR AWARD

Call for Nominations!

The Economic Development Commission of Florida's Space Coast is pleased to announce **a call for nominations for the Thomas E. Gamble Excellence in Education for Economic Development Impact award.**

Dr. Thomas E. Gamble, past President of Brevard Community College (BCC), now known as Eastern Florida State College, devoted his career to serving undergraduates from all levels and walks of life, embracing the open-door philosophy of the comprehensive community college. At BCC, he was instrumental in the development of the Aerospace Technology program, a National Center of Excellence of the National Science Foundation, a variety of curricular and technology enhancements, as well as significant facility enhancements at all five college campuses. He also was a champion for the expansion of the partnership with the University of Central Florida in Brevard County, improving upper division and graduate level offerings. Active in a broad spectrum of community support and educational efforts, Dr. Gamble expanded the college's dual enrollment programs serving high school students. This resulted in the largest number of dual enrollments in the state of Florida, further creating additional avenues for students in Brevard County to continue their education at the highest level.

In memory of this exceptional educational leader, the EDC created the Thomas E. Gamble Excellence in Education for Economic Development Impact Award. This year's award will be presented at the EDC's 2020 Annual Meeting on October 28, 2020.

We invite members of the community to submit nominations on behalf of an individual who has made long standing, consistent, and highly valued contributions to further educational programs supporting a comprehensive talent pipeline for our existing industry.

Deadline to submit is Monday, August 31
Self-nominations are acceptable.

[To submit your nominations click here](https://www.surveymonkey.com/r/EDCGambleEDU20) or paste this link in your browser:

<https://www.surveymonkey.com/r/EDCGambleEDU20>

Past Award Recipients:

2017 Mr. Art Hoelke, Knight Armament Co.
2015 Dr. Linda Miedema, Eastern Florida State College
2013 Dr. Katherine Cobb, Eastern Florida State College
2011 Dr. Al Koller, SpaceTec (BCC)
2008 Dr. Richard DiPatri, Brevard County Public Schools

Thank you!

EDC BOARD OF DIRECTORS FY 19/20

CHAIR: Mr. Joe Mayer*

Lockheed Martin Space

Mr. Jason Alford*

Health First Health Plans

Ms. Gwendolyn Anello

Anello Consulting/Drupal Easy

Ms. Kristin Bakke, CAE

LEAD Brevard

Mr. Jim Barfield

Luke & Associates

Ms. Courtney Barker

City of Satellite Beach

Mr. Kevin Barry

Rossway Swan Tierney Barry & Oliver, P.L.

Ms. Kim Belardinelli

TD Bank

Mr. Charles R. Berry II

TotalCareIT

Mr. Barney T. Bishop

Barney Bishop Consulting, LLC

Ms. Leah Blackmore

Courtyard by Marriott Melbourne West

Ms. Bonny Block

The Austin Company

Ms. Julie Braga

Residence Inn Melbourne

Mr. Thomas Brandon

Brandon Development

Ms. Linda S. Brandt

Brandt Ronat & Company

Mr. Scott Brazdo

Black Tie Digital Marketing

Ms. Colleen Browne*

Keiser University & Governance / Finance Council Chair

Ms. Sandra Burge

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