



Greg serves as Senior Director, Business Development for the Economic Development Commission of Florida's Space Coast. In this role, Greg is responsible for the development and implementation of a county-wide Business Development program. Seeking to both recruit companies and help existing ones grow, he works as a key liaison with partners and clients to market and expand economic development opportunities for Brevard County.

Prior to joining the EDC in 2010, Greg worked for the Arizona Department of Commerce. In his role as Director of Business Attraction, he led the team that had statewide responsibility of Arizona's business attraction/expansion efforts. As Director, over the last three years, Greg led a team that produced record results, recording 110 attraction and expansion projects, yielding \$3.5 billion in capital investment and almost \$900 million in payroll. In 2008, he was honored

by Arizona Business Magazine with an "Economic Engines" award for his work at the Commerce Department.

Since joining the EDC in January of 2010, Greg and his team have landed numerous high-profile projects bringing thousands of high-wage jobs to the Space Coast, making the EDC among the most productive economic development organizations in the United States.

Based on results provided to the EDC by Enterprise Florida, the state's lead economic development organization, for the 3 ½ year period ending in September 2013, the EDC ranked 1st in the state of Florida in new capital investment, and 5th in new jobs created. Received the Florida Economic Development Council award for best deal in the State of Florida. The "2011 Deal of the Year" was awarded for the corporate headquarters relocation of AAR Corp's Heavy Airlift Group from North Carolina to Melbourne, Florida.

In May 2014 the EDC announced one of the largest economic development projects in the United States. Known as Project Magellan, Northrup Grumman selected a Melbourne, Florida location for a new aerospace project that will create 1,800 jobs with an average wage of \$100,000 and a CAPEX in excess of \$500m.

Greg brings a diverse business background to economic development having gained experience working as a partner in a computer and medical equipment leasing company, president of a national medical equipment trade association and as a Wall Street registered representative.

Greg is a Summa Cum Laude graduate of Fordham University in New York with a Bachelor of Arts degree in Political Science. He also attended the University of Chicago, where he completed graduate courses in economics and statistics.